

# Compare old Xero plans with new

A guide for New Zealand small businesses to the new Xero plans

### Simpler choices, more inclusions

Xero has simplified its plans to provide small businesses with easier access to the tools they need to help run their business efficiently.

#### What's new

On 12 September 2024, Xero launched three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive) and enhanced the Ultimate plan in New Zealand. These plans are designed to provide you with easier access to the tools to help run your business efficiently.

That means more key features are included in plans and there are no add-ons to navigate. As a result, the Starter, Standard and Premium plans are no longer sold.

#### Phased move to new plans

- Xero is moving subscribers to the new plans in phases, taking into account the subscriber's current plan (and any add-ons) and recent feature usage (that is, Xero Expenses and/or Xero Payroll). Check out Xero's 'Updated migration approach to move NZ customers to new subscription plans' blog to learn more.
- We'll be in touch to ensure you have a minimum of 60 days' notice before your plan is moved, including any information about the plan we intend to move you to.
- Alternatively, you can choose to move to a new plan.
- If you want to upgrade or downgrade a plan, or remove an add-on, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans.
- You can still add employees to Xero Projects and Payroll
  on current plans until either you choose to move plans, or
  Xero moves the subscription to a new plan. Any additional
  usage charges (including in relation to Xero Expenses)
  will continue to apply.
- Once you've moved to a new plan, your previous plan will
  no longer be available and if you move to a new plan that
  does not contain your current add-on functionality, you
  will no longer have access to that functionality.

#### New plan line-up

Here's the new line-up of plans:

- Xero Ignite: Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- Xero Comprehensive: Streamlined accounting and payroll for businesses with employees
- Xero Ultimate: Accounting, payroll and forecasting tools

#### Find out more about the new plans

For more details about the new plans, go to xero.com/new-plans

## Starter plan comparison



Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that became available on 12 September 2024. See details of the other new plans at <u>xero.com/pricing-plans</u>

# Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

	Starter \$35	Ignite \$35	Grow <b>\$7</b> 5	Comprehensive \$99
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	5 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	×	×	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1/mth per additional user	×	1 person	Up to 5 people
Use multiple currencies	×	×	*	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	×	*	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	×	×	×

## Standard plan comparison



Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and Xero Ultimate plans that became available on 12 September 2024. See details of the other new plans at <u>xero.com/pricing-plans</u>

# Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate plan

	Standard <b>\$75</b>	Grow <b>\$7</b> 5	Comprehensive \$99	Ultimate (enhanced) from \$113
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1 per additional user	1 person	Up to 5 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	×	*	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	×	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	×	×	Up to 10 people \$7/mth per additional user

## **Premium plan comparison**



Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and Xero Ultimate plans that became available on 12 September 2024. See details of the other new plans at xero.com/pricing-plans

# Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate plan

	Premium \$99	Comprehensive \$99	Ultimate (enhanced) \$113
Send invoices and quotes	✓	$\checkmark$	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Track GST and file returns	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1 per additional user	Up to 5 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	✓	$\checkmark$	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	×	Up to 10 people \$7/mth per additional user

## **Ultimate plan comparison**



Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that became available on 12 September 2024. See details of the other new plans at <u>xero.com/pricing-plans</u>

# Compare the old Ultimate plan with the enhanced Xero Ultimate plan

	Ultimate (old) <b>\$113</b>	Ultimate (enhanced) \$113
Send invoices and quotes	✓	✓
Enter bills	✓	✓
Reconcile bank transactions	✓	✓
Track GST and file returns	✓	✓
Hubdoc: Capture bills and receipts	✓	✓
Analytics: Track cash flow	✓	✓
Claim expenses and mileage (Xero Expenses)	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 5 people \$1 per person after 5; max 200 people	Up to 10 people \$1 per person after 10; max 200 people
Use multiple currencies	✓	✓
Analytics Plus: Advanced cash flow predictions	✓	✓
Track projects (Xero Projects)	Up to 5 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user



#### **Terms**

- Pricing is effective 12 September 2024.
- Xero reserves the right to change pricing at any time.
- All prices are NZD per month and exclude GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.