

Xero partner and business plans for New Zealand from 12 September 2024

Xero's new plans are designed to provide small businesses with easier access to the tools to help them run their businesses efficiently, making it simpler for you to recommend the right plan, and tailor your practice services to clients. The new plans became available on 12 September 2024.

What's new

Xero has simplified its partner plans from three down to two (retaining Xero Ledger and Xero Cashbook), launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive), and enhancing the Ultimate plan in New Zealand. That means easier access to tools (including cash coding in all of the new business plans), more bundled features, fewer plans and no add-ons to navigate.

The new plans will replace Xero's GST Cashbook, Starter, Standard and Premium plans, which are no longer be sold; add-ons are no longer available for separate purchase; and new clients need to be added to a new plan. Enhancements to the Ultimate plan, which includes Xero Payroll, Xero Expenses and Xero Projects for up to ten instead of the current five, took effect from 12 September 2024.

Phased move to new plans

- Xero is moving subscribers to the new plans in phases, taking into account
 the subscriber's current plan (and any add-ons) and recent feature usage (that is, Xero
 Expenses and/or Xero Payroll). Check out Xero's 'Updated migration approach to move
 NZ customers to new subscription plans' blog to learn more.
- · Alternatively, you can choose to move clients you hold the subscriptions for to new plans
- If you want to upgrade or downgrade a plan, or remove an add-on from a client's plan, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans
- You can still add employees to Xero Projects and Payroll on old plans until either you
 choose to move plans, or Xero moves the subscription to a new plan. Any additional
 usage charges (including in relation to Xero Expenses) will continue to apply
- Once you or your clients have moved to a new plan, the previous plan will no longer be available

- With add-ons becoming bundled, your partner points or partner program status may be impacted when a plan is moved
- We'll be in touch with more details before we make any change to the plans you hold
 the subscription for and will ensure that you have a minimum of 60 days' notice before
 any of these plans are moved.

New plan line-up

Here's the new line-up of plans:

- Xero Ledger: Annual tax basics for non-trading clients
- Xero Cashbook: Bookkeeping essentials for non-tax-registered clients for regular bookkeeping

Xero Ignite: Accounting basics for businesses starting out

- Xero Grow: Accounting tools for the self-employed and growing businesses
- Xero Comprehensive: Streamlined accounting and payroll for businesses with employees
- Xero Ultimate: Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to <u>xero.com/newxeroplans</u>

Partner and business plans available from 12 September 2024



All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see below.

	Ledger \$6.50	Cashbook \$16	Ignite \$35	Grow \$75	Comprehensive \$99	Ultimate (enhanced) \$113
Automated bank feeds	×	✓	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓	✓	✓
Manage fixed assets	✓	✓	✓	✓	✓	✓
Financial and accounting reports	✓	✓	✓	✓	✓	✓
Bulk reconciliation	✓	✓	✓	✓	✓	✓
Clients can code transactions	×	✓	✓	✓	✓	✓
Send invoices and quotes	×	×	20 invoices/mth	✓	✓	✓
Enter bills	×	×	5 bills/mth	✓	✓	✓
Track GST and file	×	×	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	×	×	✓	✓	✓	✓
Analytics: Track cash flow	×	×	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	×	×	×	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	×	×	×	1 person	Up to 5 people	Up to 10 people \$1/mth per person after 10; max 200 people
Use multiple currencies	×	×	×	×	✓	✓
Analytics Plus: Advanced cash flow predictions	×	×	×	×	✓	✓
Track projects (Xero Projects)	×	×	×	×	×	Up to 10 people \$7/mth per additional user

Terms

- Pricing is effective 12 September 2024.
- Xero reserves the right to change pricing at any time.
- All prices are in GBP per month and exclude VAT.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.