



XEROCON
SYDNEY
2023

Address your clients' business *pain points*



In this session, we discussed **three** of the most common pain points faced by small businesses.

It's time to leverage the power of the [Xero business edition](#) to help you deliver a beautiful advisory experience.

**1**

Spending too much time on admin tasks

1. Connect to Hubdoc and automate the process of capturing and storing bills and receipts. Share this [fact sheet](#) to help your clients manage their receipts and bills
2. Register for **eInvoicing** to save time on data entry and get paid faster
3. Create **batch payments** to effortlessly bundle multiple bills into one payment file
4. Enter **planned dates** for group bills waiting to be paid, for easy payment and visibility

**2**

Getting paid on time

1. Share this [fact sheet](#) with clients, to help get their invoices paid efficiently with Xero
2. Add a 'pay now' button to invoices using **online invoice payments** and get paid up to twice as fast
3. Set up **invoice reminders** to save time chasing invoices (let Xero do it for you)

**3**

Understanding how the business is performing

1. Customise **business snapshot** in Xero Analytics Plus to focus on the key areas of business performance and financial wellbeing
2. Manage future cash flow and plan for scenarios with **short-term cash flow** in Xero Analytics Plus. Share this [fact sheet](#) to help your clients look ahead
3. **Run the management report pack** to get an overview of business performance, without the need for multiple reports



Check out these [top tips](#) and share them with your clients.



Beautiful business

