



Compare old Xero plans with new

A guide for Xero partners to the new plans for New Zealand

Simpler choices, more inclusions

Xero's new plans are designed to provide small businesses with easier access to the tools to help them run their businesses efficiently, making it simpler for you to recommend the right plan, and tailor your practice services to clients. The new plans became available on 12 September 2024.

What's new

Xero has simplified its partner plans from three down to two (retaining Xero Ledger and Xero Cashbook), launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive), and enhancing the Ultimate plan in New Zealand. That means easier access to tools (including cash coding in all of the new business plans), more bundled features, fewer plans and no add-ons to navigate.

The new plans have replaced Xero's GST Cashbook, Starter, Standard and Premium plans, which are no longer be sold; existing add-ons are no longer available for separate purchase; and new clients need to be added to a new plan. Enhancements to the Ultimate plan, which includes Xero Payroll, Xero Expenses and Xero Projects for up to ten instead of the current five, took effect from 12 September 2024.

Phased move to new plans

- Xero is moving subscribers to the new plans in phases, taking into account the subscriber's current plan (and any add-ons) and recent feature usage (that is, Xero Expenses and/or Xero Payroll). Check out Xero's ['Updated migration approach to move NZ customers to new subscription plans'](#) blog to learn more.
- Alternatively, you can choose to move clients you hold the subscriptions for to new plans.
- If you want to upgrade or downgrade a plan, or remove an add-on from a client's plan, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans.
- You can still add employees to Xero Projects and Payroll on current plans until either you choose to move plans, or Xero moves the subscription to a new plan. Any additional usage charges (including in relation to Xero Expenses) will continue to apply.
- Once you or your clients have moved to a new plan, the previous plan will no longer be available.
- With add-ons becoming bundled, your partner points

or partner program status may be impacted when a plan is moved.

- We'll be in touch with more details before we make any change to the plans you hold the subscription for and will ensure that you have a minimum of 60 days' notice before any of these plans are moved.

New plan line-up

Here's the new line-up of plans:

- **Xero Ledger:** Annual tax basics for non-trading clients
- **Xero Cashbook:** Bookkeeping essentials for non-tax-registered clients for regular bookkeeping
- **Xero Ignite:** Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- **Xero Comprehensive:** Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to xero.com/newxeroplans

CORRECT AS AT 12 SEPTEMBER 2024



GST Cashbook plan comparison

Compare the features included in the GST Cashbook plan with those in the new Xero Cashbook, Xero Ignite and Xero Grow plans that became available on 12 September 2024. See details of the other new plans at xero.com/planupdates

Compare the GST Cashbook plan with Xero Cashbook, Xero Ignite and Xero Grow

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	GST Cashbook \$28	Cashbook \$16	Ignite \$35	Grow \$75
Automated banks feeds	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Manage fixed assets	✓	✓	✓	✓
Financial and accounting reports	✓	✓	✓	✓
Bulk reconciliation	✓	✓	✓	✓
Clients can code transactions	✓	✓	✓	✓
Enter bills	✗	✗	5 bills/mth	✓
Send invoices and quotes	✗	✗	20 invoices/mth	✓
Track GST and file returns	✓	✗	✓	✓
Huddoc: Capture bills and receipts	✗	✗	✓	✓
Analytics: Track cash flow	✗	✗	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	✗	1 person \$5/mth per additional user
Run payroll (Xero Payroll)	✗	✗	✗	1 person
Use multiple currencies	✗	✗	✗	✗
Analytics Plus: Advanced cash flow predictions	✗	✗	✗	✗
Track projects (Xero Projects)	✗	✗	✗	✗



Starter plan comparison

Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that became available on 12 September 2024. See details of the other new plans at xero.com/planupdates

Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Starter \$35	Ignite \$35	Grow \$75	Comprehensive \$99
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	5 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1 per additional user	✗	1 person	Up to 5 people
Use multiple currencies	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✗	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	✗



Standard plan comparison

Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and the Xero Ultimate plans that became available on 12 September 2024. See details of the other new plans at xero.com/planupdates

Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Standard \$75	Grow \$75	Comprehensive \$99	Ultimate (enhanced) \$113
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and file returns	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1/mth per additional user	1 person	Up to 5 people	Up to 10 people \$1/mth per person after 10; max 200 people
Use multiple currencies	✗	✗	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	Up to 10 people \$7/mth per additional user



Premium plan comparison

Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and the Xero Ultimate plans that became available on 12 September 2024. See details of the other new plans at xero.com/planupdates

Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Premium \$99	Comprehensive \$99	Ultimate (enhanced) \$113
Send invoices and quotes	✓	✓	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Track GST and file returns	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Optional 1 person \$10/mth \$1/mth per additional user	Up to 5 people	Up to 10 people \$1/mth per person after 10; max 200 people
Use multiple currencies	✓	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	Up to 10 people \$7/mth per additional user



Ultimate plan comparison

Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that became available on 12 September 2024. See details of the other new plans at xero.com/planupdates

Compare the old Ultimate plan with the enhanced Xero Ultimate plan

All prices are NZD per month excluding GST and are effective 12 September 2024. Terms apply; see terms below.

	Ultimate (old) from \$113	Ultimate (enhanced) from \$113
Send invoices and quotes	✓	✓
Enter bills	✓	✓
Reconcile bank transactions	✓	✓
Track GST and file returns	✓	✓
Hubdoc: Capture bills and receipts	✓	✓
Analytics: Track cash flow	✓	✓
Claim expenses and mileage (Xero Expenses)	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 5 people \$1/mth per person after 5; max 200 people	Up to 10 people \$1/mth per person after 10; max 200 people
Use multiple currencies	✓	✓
Analytics Plus: Advanced cash flow predictions	✓	✓
Track projects (Xero Projects)	Up to 5 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user



Terms

- Pricing is effective 12 September 2024.
- Xero reserves the right to change pricing at any time.
- All prices are NZD per month and exclude GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.