



Xero partner and business plans for Australia from 1 July 2024

Xero's new plans are designed to provide small businesses with easier access to the tools to help run their business efficiently, make it simpler for you to recommend the right plan, and tailor your practice services to clients. The new plans are available from 1 July 2024.

What's new

Xero has simplified its partner plans from four down to two (retaining Xero Ledger and Xero Cashbook), launched three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive), and launched the Ultimate plan in Australia. That means easier access to tools (including cash coding in all of the new business plans), more bundled features, fewer plans and no add-ons to navigate.

From 1 July 2024, the new plans replaced Xero's Payroll Cashbook, GST Cashbook, Payroll Only, Starter, Standard and Premium plans, which are no longer being sold; add-ons are no longer available for separate purchase; and any new clients need to be added to a new plan. Enhancements to Ultimate plans, which include Xero Expenses and Xero Projects for up to ten instead of the current five, also began from 1 July.

Phased move to new plans

From 1 July 2024:

- **Xero is moving subscribers to the new plans in phases, taking into account the subscriber's current plan (and any add-ons). For the majority of customers, this means more features for the same or lower price when they are moved to a new plan**
- This move started with Premium 10-100 plans which were converted to the equivalent tier Ultimate plan at the new Ultimate pricing on 1 July 2024 (that means access for more users)
- Alternatively, you can choose to move clients you hold the subscriptions for to new plans
- If you want to upgrade or downgrade a plan, or remove an add-on from a client's plan, you'll need to choose one of the new plans. If you transfer a subscription, the new subscriber will need to choose one of the new plans.

- Once you or your clients have moved to a new plan, the previous plan will no longer be available
- With add-ons becoming bundled, your partner points or partner program status may be impacted when a plan is moved
- We'll be in touch with more details before we make any change to any other plans you hold the subscription for and will ensure that you have a minimum of 60 days' notice before any of these plans are moved

New plan line-up

Here's the new line-up of plans:

- **Xero Ledger:** Annual tax basics for non-trading clients
- **Xero Cashbook:** Bookkeeping essentials for non-tax-registered clients for regular bookkeeping
- **Xero Ignite:** Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- **Xero Comprehensive:** Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to xero.com/newxeroplans

Partner and business plans available from 1 July 2024



All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Ledger \$6.50	Cashbook \$15	Ignite \$35	Grow \$70	Comprehensive \$90	Ultimate 10 \$115	Ultimate 20 \$145	Ultimate 50 \$200	Ultimate 100 \$245
Automated bank feeds	✗	✓	✓	✓	✓	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓	✓	✓	✓	✓	✓
Manage fixed assets	✓	✓	✓	✓	✓	✓	✓	✓	✓
Financial and accounting reports	✓	✓	✓	✓	✓	✓	✓	✓	✓
Bulk reconciliation	✓	✓	✓	✓	✓	✓	✓	✓	✓
Clients can code transactions	✗	✓	✓	✓	✓	✓	✓	✓	✓
Send invoices and quotes	✗	✗	20 invoices/mth	✓	✓	✓	✓	✓	✓
Enter bills	✗	Draft bills	5 bills/mth	✓	✓	✓	✓	✓	✓
Track GST and lodge BAS	✗	✗	✓	✓	✓	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✗	✗	✓	✓	✓	✓	✓	✓	✓
Analytics: Track cash flow	✗	✗	✓	✓	✓	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	✗	✗	✗	1 person	Up to 5 people	Up to 10 people	Up to 20 people	Up to 50 people	Up to 100 people \$2 per person after 100; max 200 people
Automate superannuation	✗	✗	✗	✗	✓	✓	✓	✓	✓
Send and receive payments in multiple currencies	✗	✗	✗	✗	✓	✓	✓	✓	✓
Analytics Plus: Advanced cash flow predictions	✗	✗	✗	✗	✓	✓	✓	✓	✓
Track projects (Xero Projects)	✗	✗	✗	✗	✗	Up to 10 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user

Offer terms

- Pricing is effective 1 July 2024.
- Xero reserves the right to change pricing at any time.
- All prices are AUD per month and include GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.