

Compare old Xero plans with new

A guide for Xero partners to the new plans for Australia

Simpler choices, more inclusions

Xero's new plans are designed to provide small businesses with easier access to the tools to help run their business efficiently, make it simpler for you to recommend the right plan, and tailor your practice services to clients. The new plans are available from 1 July 2024.

What's new

From 1 July 2024, Xero is simplifying partner plans from four down to two (retaining Xero Ledger and Xero Cashbook), launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive), and enhancing the Ultimate plan in Australia. That means easier access to tools (including cash coding in all of the new business plans), more bundled features, fewer plans and no add-ons to navigate.

From 1 July 2024, the new plans will replace Xero's Payroll Cashbook, GST Cashbook, Payroll Only, Starter, Standard and Premium plans, which will no longer be sold; existing add-ons will no longer be available for separate purchase; and any new clients will need to be added to a new plan. Enhancements to Ultimate plans, which include Xero Expenses and Xero Projects for up to ten instead of the current five, will also begin from 1 July.

Phased move to new plans

From 1 July 2024:

- Xero will begin moving subscribers to the new plans in phases, taking into account the subscriber's current plan (and any add-ons)
- This move will start with Premium 10-100 plans which will be converted to the equivalent tier Ultimate plan at the new Ultimate pricing on 1 July 2024 (that means access for more users)
- We intend to move subscribers to new plans by March 2025
- Alternatively, you can choose to move clients you hold the subscriptions for to new plans
- If you want to upgrade, downgrade, remove an add-on from a client's plan, or transfer a subscription, a new plan will need to be chosen
- Once you or your clients have moved to a new plan, the previous plan will no longer be available

- With add-ons becoming bundled, partner points or partner program status may be impacted if a plan is moved
- We'll be in touch with more details before we make any change to any other plans you hold the subscription for and will ensure that you have a minimum of 60 days' notice before any of these plans are moved

New plan line-up

Here's the new line-up of plans:

- **Xero Ledger:** Annual tax basics for non-trading clients
- **Xero Cashbook:** Bookkeeping essentials for non-tax-registered clients for regular bookkeeping
- **Xero Ignite:** Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- **Xero Comprehensive:** Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to xero.com/newxeroplans



GST Cashbook plan comparison

Compare the features included in the GST Cashbook plan with those in the new Xero Cashbook, Xero Ignite and Xero Grow plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the GST Cashbook plan with Xero Cashbook, Xero Ignite and Xero Grow

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	GST Cashbook \$28	Cashbook \$15	Ignite \$35	Grow \$70
Automated banks feeds	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Manage fixed assets	✓	✓	✓	✓
Financial and accounting reports	✓	✓	✓	✓
Bulk reconciliation	✓	✓	✓	✓
Clients can code transactions	✓	✓	✓	✓
Enter bills	Draft bills	Draft bills	5 bills/mth	✓
Send invoices and quotes	✗	✗	20 invoices/mth	✓
Track GST and lodge BAS	✓	✗	✓	✓
Huddoc: Capture bills and receipts	✗	✗	✓	✓
Analytics: Track cash flow	✗	✗	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	✗	1 person \$5/mth per additional user
Run payroll (Xero Payroll)	✗	✗	✗	1 person
Automate superannuation	✗	✗	✗	✗
Send and receive payments in multiple currencies	✗	✗	✗	✗
Analytics Plus: Advanced cash flow predictions	✗	✗	✗	✗
Track projects (Xero Projects)	✗	✗	✗	✗

Payroll Cashbook plan comparison

Compare the features included in Payroll Cashbook with those in the new Xero Cashbook, Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the Payroll Cashbook plan with Xero Cashbook, Xero Ignite, Xero Grow, and Xero Comprehensive

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Payroll Cashbook \$42	Cashbook \$15	Ignite \$35	Grow \$70	Comprehensive \$90
Automated banks feeds	✓	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓	✓
Manage fixed assets	✓	✓	✓	✓	✓
Financial and accounting reports	✓	✓	✓	✓	✓
Bulk reconciliation	✓	✓	✓	✓	✓
Clients can code transactions	✓	✓	✓	✓	✓
Enter bills	Draft bills	Draft bills	5 bills/mth	✓	✓
Send invoices and quotes	✗	✗	20 invoices/mth	✓	✓
Track GST and lodge BAS	✓	✗	✓	✓	✓
Huddoc: Capture bills and receipts	✗	✗	✓	✓	✓
Analytics: Track cash flow	✗	✗	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	✗	1 person \$5/mth per additional user	Up to 5 person \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 4 people	✗	✗	1 person	Up to 5 people
Automate superannuation	✗	✗	✗	✗	✓
Send and receive payments in multiple currencies	✗	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	✗	✗	✗	✗	✓
Track projects (Xero Projects)	✗	✗	✗	✗	✗



Payroll Only plan comparison

Compare the features included in the Payroll Only with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the Payroll Only plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Payroll only \$20	Ignite \$35	Grow \$70	Comprehensive \$90
Run payroll (Xero Payroll)	Up to 4 people	✗	1 person	Up to 5 people
Send invoices and quotes	✗	20 invoices/mth	✓	✓
Enter bills	✗	5 bills/mth	✓	✓
Reconcile bank transactions	✗	✓	✓	✓
Track GST and lodge BAS	✗	✓	✓	✓
Hubdoc: Capture bills and receipts	✗	✓	✓	✓
Analytics: Track cash flow	✗	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	✗	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Automate superannuation	✗	✗	✗	✓
Send and receive payments in multiple currencies	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	✗	✗	✗	✓
Track projects (Xero Projects)	✗	✗	✗	✗



Starter plan comparison

Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Starter \$35	Ignite \$35	Grow \$70	Comprehensive \$90
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	5 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Run payroll (Xero Payroll)	1 person	✗	1 person	Up to 5 people
Automate superannuation	✗	✗	✗	✓
Send and receive payments in multiple currencies	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✗	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	✗



Standard plan comparison

Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and the Xero Ultimate plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Standard \$70	Grow \$70	Comprehensive \$90	Ultimate (enhanced) (10/20/50/100) from \$115
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 2 people	1 person	Up to 5 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✗	✗	✓	✓
Send and receive payments in multiple currencies	✗	✗	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	Up to 10 people \$7/mth per additional user



Premium plan comparison

Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and the Xero Ultimate plans that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Premium 5 \$90	Comprehensive \$90	Ultimate (enhanced) (10/20/50/100) from \$115
Send invoices and quotes	✓	✓	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 5 people	Up to 5 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✓	✓	✓
Send and receive payments in multiple currencies	✓	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	Up to 10 people \$7/mth per additional user



Ultimate plan comparison

Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that become available on 1 July 2024. See details of the other new plans at xero.com/planupdates

Compare the old Ultimate plan with the enhanced Xero Ultimate plan

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Ultimate (old) (10/20/50/100) from \$115	Ultimate (enhanced) (10/20/50/100) from \$115
Send invoices and quotes	✓	✓
Enter bills	✓	✓
Reconcile bank transactions	✓	✓
Track GST and lodge BAS	✓	✓
Hubdoc: Capture bills and receipts	✓	✓
Analytics: Track cash flow	✓	✓
Claim expenses and mileage (Xero Expenses)	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✓	✓
Send and receive payments in multiple currencies	✓	✓
Analytics Plus: Advanced cash flow predictions	✓	✓
Track projects (Xero Projects)	Up to 5 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user



Offer terms

- Pricing is effective 1 July 2024.
- Xero reserves the right to change pricing at any time.
- All prices are AUD per month and include GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.