



Compare old Xero plans with new

A guide for Australian small businesses to the new Xero plans

Simpler choices, more inclusions

Xero is simplifying its set of plans to make it easier for small businesses to access the tools they need to help run their business efficiently.

What's new

On 1 July 2024, Xero is launching three new streamlined business plans (Xero Ignite, Xero Grow and Xero Comprehensive) and enhancing the Ultimate plan in Australia. These new plans are designed to provide you with easier access to the tools to help run your business efficiently.

That means more key features included, with fewer plans and no add-ons to navigate. As a result, the Payroll Only, Starter, Standard and Premium plans will no longer be sold from 1 July 2024. In addition, all Premium 10-100 plans will convert to our enhanced Ultimate 10-100 plans on 1 July 2024.

Phased move to new plans

From 1 July 2024:

- Xero will begin moving subscribers to the new plans in phases, taking into account their current plan (and any add-ons). **For the majority of customers, this will mean more features for the same or lower price when they are moved to a new plan**
- This move will start with Premium 10-100 plans which convert to the enhanced Ultimate plan at the equivalent payroll tier at the Ultimate pricing (that means access to ten users on Xero Expenses and Xero Projects instead of the current five)
- We'll be in touch with more details before we make any change to other plans and will ensure that you have a minimum of 60 days' notice before your plan is moved
- We intend to move subscribers to new plans by March 2025
- Alternatively, you can choose to move to a new plan
- If you want to upgrade, downgrade, remove an add-on from your current plan or transfer your subscription, a new plan will need to be chosen
- Once you've moved to a new plan, your previous plan will no longer be available

New plan line-up

Here's the new line-up of plans:

- **Xero Ignite:** Accounting basics for businesses starting out
- **Xero Grow:** Accounting tools for the self-employed and growing businesses
- **Xero Comprehensive:** Streamlined accounting and payroll for businesses with employees
- **Xero Ultimate:** Accounting, payroll and forecasting tools to help businesses scale for future growth

Find out more about the new plans

For more details about the new plans, go to xero.com/newplans



Payroll Only plan comparison

Compare the features included in the Payroll Only with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 1 July 2024. See details of the other new plans at xero.com/planchanges

Compare the Payroll Only plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Payroll only \$20	Ignite \$35	Grow \$70	Comprehensive \$90
Run payroll (Xero Payroll)	Up to 4 people	x	1 person	Up to 5 people
Send invoices and quotes	x	20 invoices/mth	✓	✓
Enter bills	x	5 bills/mth	✓	✓
Reconcile bank transactions	x	✓	✓	✓
Track GST and lodge BAS	x	✓	✓	✓
Hubdoc: Capture bills and receipts	x	✓	✓	✓
Analytics: Track cash flow	x	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	x	x	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Automate superannuation	x	x	x	✓
Use multiple currencies	x	x	x	✓
Analytics Plus: Advanced cash flow predictions	x	x	x	✓
Track projects (Xero Projects)	x	x	x	x



Starter plan comparison

Compare the features included in the Xero Starter plan with those in the new Xero Ignite, Xero Grow and Xero Comprehensive plans that become available on 1 July 2024. See details of the other new plans at xero.com/planchanges

Compare the Starter plan with Xero Ignite, Xero Grow and Xero Comprehensive

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Starter \$35	Ignite \$35	Grow \$70	Comprehensive \$90
Send invoices and quotes	20 invoices/mth	20 invoices/mth	✓	✓
Enter bills	5 bills/mth	5 bills/mth	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	✗	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user
Run payroll (Xero Payroll)	1 person	✗	1 person	Up to 5 people
Automate superannuation	✗	✗	✗	✓
Use multiple currencies	✗	✗	✗	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✗	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	✗



Standard plan comparison

Compare the features included in the Xero Standard plan with those in the new Xero Grow, Xero Comprehensive and Xero Ultimate plans that become available on 1 July 2024. See details of the other new plans at xero.com/planchanges

Compare the Standard plan with Xero Grow, Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Standard \$70	Grow \$70	Comprehensive \$90	Ultimate (enhanced) (10/20/50/100) from \$115
Send invoices and quotes	✓	✓	✓	✓
Enter bills	✓	✓	✓	✓
Reconcile bank transactions	✓	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 2 people	1 person	Up to 5 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✗	✗	✓	✓
Use multiple currencies	✗	✗	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✗	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	✗	Up to 10 people \$7/mth per additional user



Premium plan comparison

Compare the features included in the Xero Premium plan with those in the new Xero Comprehensive and Xero Ultimate plans that become available on 1 July 2024. See details of the other new plans at xero.com/planchanges

Compare the Premium plan with Xero Comprehensive and the enhanced Xero Ultimate plan

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Premium 5 \$90	Comprehensive \$90	Ultimate (enhanced) (10/20/50/100) from \$115
Send invoices and quotes	✓	✓	✓
Enter bills	✓	✓	✓
Reconcile bank transactions	✓	✓	✓
Track GST and lodge BAS	✓	✓	✓
Hubdoc: Capture bills and receipts	✓	✓	✓
Analytics: Track cash flow	✓	✓	✓
Claim expenses and mileage (Xero Expenses)	Optional \$5/mth for 1 person \$5/mth per additional user	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 5 people	Up to 5 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✓	✓	✓
Use multiple currencies	✓	✓	✓
Analytics Plus: Advanced cash flow predictions	Optional \$10/mth	✓	✓
Track projects (Xero Projects)	Optional \$10/mth for 1 user \$7/mth per additional user	✗	Up to 10 people \$7/mth per additional user



Ultimate plan comparison

Compare the features included in the old Xero Ultimate plans with those in the enhanced plan that become available on 1 July 2024. See details of the other new plans at xero.com/planchanges

Compare the old Ultimate plan with the enhanced Xero Ultimate plan

All prices are AUD per month including GST and are effective 1 July 2024. Terms apply; see the offer terms below.

	Ultimate (old) <small>(10/20/50/100)</small> from \$115	Ultimate (enhanced) <small>(10/20/50/100)</small> from \$115
Send invoices and quotes	✓	✓
Enter bills	✓	✓
Reconcile bank transactions	✓	✓
Track GST and lodge BAS	✓	✓
Hubdoc: Capture bills and receipts	✓	✓
Analytics: Track cash flow	✓	✓
Claim expenses and mileage (Xero Expenses)	Up to 5 people \$5/mth per additional user	Up to 10 people \$5/mth per additional user
Run payroll (Xero Payroll)	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people	Up to 10, 20, 50 or 100 people Ultimate 10: \$115 Ultimate 20: \$145 Ultimate 50: \$200 Ultimate 100: \$245 \$2 per person after 100; max 200 people
Automate superannuation	✓	✓
Use multiple currencies	✓	✓
Analytics Plus: Advanced cash flow predictions	✓	✓
Track projects (Xero Projects)	Up to 5 people \$7/mth per additional user	Up to 10 people \$7/mth per additional user



Terms

- Pricing is effective 1 July 2024.
- Xero reserves the right to change pricing at any time.
- All prices are AUD per month and include GST.
- Invoice limits for the Xero Ignite plan apply to both approving and sending invoices. Transactions initiated by app partners may automatically contribute to your invoice limit.
- Hubdoc is included in Xero Ignite, Grow, Comprehensive and Ultimate plans as long as it's connected to your Xero subscription.
- Your use of the Xero services is subject to the Xero Terms of Use and your use of the Hubdoc services is subject to the Hubdoc Terms of Use.
- Limits for Xero Projects and Xero Expenses are per active user, per month.